

Message Text

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UNCLAS MOSCOW 20009

FOR BEWT/TPD/ROBB, MARAD/ARMSTRONG

VIENNA FOR VONTILLIUS

EO 11652: NA
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SUBJECT: CONTAINERIZATION S/ME, MAY 1977

REF: (A) MOSCOW 19574 (B) ARMSTONG (MARAD) - STEWART LETTER, NOV
18.

1. AT MEETING WITH COMATT AND COMOFF DEC. 22, I.V. POBEREZHNY, DEPUTY CHIEF, DEPARTMENT OF SHIPPING AND PORT OPERATIONS, MINISTRY OF MARITIME FLEET, AND HIS COLLEAGUE E.V. ADAMOVSKIY EXPRESSED MINISTRY'S

SUPPORT FOR SUBJECT S/ME. POBEREZHNY SAID THAT ALL EQUIPMENT LISTED IN ENCLOSURE TO REF (B) WOULD INTEREST MINISTRY SPECIALISTS, BUT COMMENTED THAT TAYLOR'S FRONT-END LOADERS WOULD BE PARTICULARLY INTERESTING. HE NOTED THAT MINISTRY HAD ALREADY PURCHASED CLARK STRADDLE CARRIERS AND HYSTER MACHINERY BUT WONDERED WHY LATTER COULD NOT HENCEFORTH BE PROCURED DIRECTLY FROM COMPANY RATHER THAN THROUGH WEST EUROPEAN INTERMEDIARIES. ASKED FOR ADDITIONAL THEME OR FIRM SUGGESTIONS, HE STRESSED IMPORTANCE OF INCLUDING FIRMS MANUFACTURING CONTAINER INSPECTION
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AND MAINTENANCE EQUIPMENT AS NEW CONTAINER SAFETY CONVENTION WILL OBLIGE USSR AND OTHER COUNTRIES TO UPGRADE THEIR CURRENT PRACTICES IN THIS AREA.

2. POBEREZHNY AND ADAMOVSKIY WERE ALSO ENTHUSIASTIC ABOUT REPEATING S/ME IN LENINGRAD WEEK OF MAY 23. THEY POINTED OUT THAT LARGE NUMBER

OF CONTAINER SPECIALISTS ARE PERMANENTLY LOCATED THERE WHILE OTHERS COULD BE BROUGHT FROM OTHER BALTIC PORTS AND LODGED IN MINISTRY'S HOTEL. MOST OF THESE WOULD BE UNABLE TO ATTEND MOSCOW SEMINAR, THEY EXPLAINED, AS SHORTAGE OF HOTEL SPACE HERE LIMITS SIZE OF DELEGATIONS VISIT FG CAPITAL.

3. COMATT AND USCO DEPDIR ALSO RAISED QUESTION OF LENINGRAD PROGRAM DEC. 22 WITH G.F. SOLNTSEV, DEPUTY CHIEF OF CHAMBER'S DEPARTMENT OF INTERNATIONAL AND FOREIGN EXHIBITIONS IN USSR, WHO RAISED NO OBJECTION

SOLNTSEV DID EXPRESS CONCERN, HOWEVER, OVER POSSIBLE CONFLICT BETWEEN S/ME AND CHAMBER'S "RAILWAY TRANSPORT" EXHIBITION IN JULY (SEE MOSCOW 18695 AND A-106), WHICH INCLUDES CONTAINERIZATION AS ONE OF MANY SUB-THEMES. WE PLAN TO REPLY THAT SHOWS ARE TWO MONTHS APART, THAT S/ME FOCUSES ALSO ON TRUCK AND OCEAN TRANSPORT AND THAT WE WILL URGE S/ME PARTICIPANTS TO CONSIDER TAKING PART IN "RAIL TRANSPORT" AS WELL.

4. RAILROAD MINISTRY HAS NOT YET RESPONDED TO OUR REQUEST FOR DISCUSSION OF S/ME PLANS, BUT RSFSR MINISTRY OF AUTOMOTIVE TRANSPORT HAS INVITED COMATT TO MEETING DEC. 27 WITH INDICATION OF POSITIVE INTEREST. WE SHALL KEEP USDOC INFORMED.

5. IN DISCUSSING S/ME WITH PROSPECTIVE PARTICIPANTS, PLEASE EMPHASIZE THAT SEMINAR PAPERS SHOULD DISCUSS SYSTEMS, RATHER THAN SIMPLY EQUIPMENT ITSELF. FOR EXAMPLE, PRESENTATION ON CONTAINER LOADERS SHOULD NOT JUST DESCRIBE OPERATION OF MACHINERY BUT ALSO EXPLAIN HOW LOADERS FIT INTO COMPLETE CONTAINER-HANDLING SYSTEM. MOVIE AND SLIDES WILL BE PARTICULARLY NECESSARY TO ENLIVEN PRESENTATIONS. PARTICIPANTS SHOULD CONSIDER BRINGING MODELS AS UNCLASSIFIED

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WELL AS GRAPHICS FOR MINIEXHIBIT BOOTHS.
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